

# **Preliminary Schedule of Events**

(as of October 18, 2024)

## ATA Show Hours (Indiana Convention Center)

# Wednesday, January 8 8:30am – 6:00pm Thursday, January 9 8:30am – 6:00pm Friday, January 10 8:30am – 3:00pm

## Exhibitor Set-Up (Halls F-K)

Monday, January 6	7:30am – 8:00pm
Tuesday, January 7	7:30am – 8:00pm
Wednesday, January 8	7:00am – 8:30am
Thursday, January 9	7:00am – 8:30am
Friday, January 10	7:00am – 8:30am

#### **Registration Hours (Hoosier Lobby)**

Tuesday, January 7	7:00am – 6:00pm
Wednesday, January 8	7:00am – 6:00pm
Thursday, January 9	7:00am – 6:00pm
Friday, January 10	7:00am – 1:00pm

#### **Exhibitor Move-Out (Halls F-K)**

Friday, January 10	3:00pm – 11:00pm
Saturday, January 11	8:00am – 4:00pm

## \*Indicates a separate registration is required

### Monday, January 6, 2025

11:00am – 6:00pm ARRO Hot Show Exhibitor Set-Up

#### Tuesday, January 7, 2025

8:00am – 6:00pm	Featured Products Drop Off (Exhibitors)
8:00am – 8:00pm	Innovation Zone Exhibitor Set-Up
8:00am – 12:00pm	Bow Technician Certification Practicals*
9:00am – 4:30pm	ARRO Hot Show
10:00am – 4:00pm	New Product Launch Drop Off
1:00pm – 5:00pm	Bow Technician Certification Practicals*

4:00pm – 6:00pm New Product Launch Unveiling and Happy Hour

#### Wednesday, January 8, 2025

8:00am – 12:00pm Bow Technician Certification Practicals\*

8:30am – 6:00pm ATA Show Hours

7:30am – 8:30am Morning Seminar Session: George Ryals IV / Last Chance Archery — The

Magic Key to Archery Consistency: Part 1

7:30am – 8:30am	Morning Seminar Session: Tommy Floyd / NASP – NASP: Growing the Sport of Archery
7:30am – 8:30am	Morning Seminar Session: Steven Shipe / Barnes & Thornburg LLP – The Intellectual Property Life Cycle
7:30am – 8:30am	Morning Seminar Session: Set Up Your Customers for Saddle Hunting Success
7:30am – 8:30am	Morning Seminar Session: Building the Best Arrow for Your Customer
11:00am – 11:30am	Coffee Talk: Chris Tabone / Celerant — Using Data for Smart Business Decisions
12:00pm – 1:00pm	Archery and Bowhunting Summit Lunch*
12:00pm – 12:30pm	Coffee Talk: Eric Griggs and Destany Trent / GAS Bowstrings – Maximizing
	Your Bowstring Focused Profit Center in 5 Easy Steps
1:00pm – 1:30pm	Coffee Talk: Nicole Nash / ATA — Make the Most of ATA's Business
	Resources
1:00pm – 2:45pm	Level 1 Instructor Certification*
1:00pm – 5:00pm	Bow Technician Certification Practicals*
1:00pm – 6:00pm	Archery and Bowhunting Summit Presentations*
2:00pm – 2:30pm	Coffee Talk: Kurt Smith / ATA — ATA Bow Technician Certification Q&A
3:00pm – 3:30pm	Coffee Talk: TBD – Industry Leader Q&A
4:00pm – 4:30pm	Coffee Talk: Steven Shipe / Barnes & Thornburg — First Steps to Handle an IP Infringement
6:00pm – 9:00pm	ATA's Industry Celebration Event, presented by Mossy Oak

# Thursday, January 9, 2025

6:30am – 8:15am	Target the Heart Breakfast
7:30am – 8:30am	Morning Seminar Session: George Ryals IV / Last Chance Archery — The
	Magic Key to Archery Consistency: Part 2
7:30am – 8:30am	Morning Seminar Session: Matthew Smith / ELEVATED Consulting – The Value
	of a Strategic Plan
7:30am – 8:30am	Morning Seminar Session: Mike Meiran / Pnuma Outdoors — Selling Hunting
	Clothing Strategies for Success
7:30am – 8:30am	Morning Seminar Session: Celerant — Using POS Data to Manage Inventory
7:30am – 8:30am	Morning Seminar Session: Keith Arnold and Randy Wood / TenPoint
	Crossbows – How to Maximize YOUR Sales to Crossbow Consumers
8:00am – 12:00pm	Bow Technician Certification Practicals*
8:00am – 1:00pm	Level 3 Instructor Certification (requires Level 1 & 2 completion)*
8:30am – 6:00pm	ATA Show Hours
9:00am – 10:45am	Range Development: Containment, Community and Mobile
9:00am – 11:45am	Level 1 Instructor Certification*
11:00am – 11:30am	Coffee Talk

11:00am – 12:00pm	Archery and Bowhunting Summit Presentation*
12:00pm – 1:00pm	Archery and Bowhunting Summit Lunch*
12:00pm – 12:30pm	Coffee Talk
1:00pm – 1:30pm	Coffee Talk
1:00pm – 4:00pm	Level 2 Instructor Certification*
1:00pm – 5:00pm	Bow Technician Certification Practicals*
1:00pm – 5:00pm	Archery and Bowhunting Summit Presentations*
2:00pm – 2:30pm	Coffee Talk
3:00pm – 3:30pm	Coffee Talk
4:00pm – 4:30pm	Coffee Talk
Friday, January 10, 2025	
7:30am – 8:30am	Morning Seminar Session: Randy Walk / Hoyt Archery — Growing a Culture of
	Innovation
7:30am – 8:30am	Morning Seminar Session: Matthew Smith / ELEVATED Consulting — What's
	the Value of My Retail Pro-Shop?
7:30am – 8:30am	Morning Seminar Session: Jeff DeRegnaucourt / RT Insurance — Loss
	Prevention Tips for Archery Businesses
7:30am – 8:30am	Morning Seminar Session: Eric Griggs & Cody Hall / GAS Bowstrings — All
	Things Bowstrings - A Deep Dive Into Bowstring Fibers & Construction
8:00am – 12:00pm	Bow Technician Certification Practicals*
8:00am – 1:00pm	Level 3 Instructor Certification (Tentative timing/hours may change - requires
	Level 1 & 2 completion)*
8:30am – 3:00pm	ATA Show Hours
9:00am – 12:00pm	Archery and Bowhunting Summit Presentations
9:00am – 12:00pm	Level 2 Instructor Certification*
10:00am – 10:30am	Coffee Talk

11:00am – 11:30am

12:00pm – 12:30pm

1:00pm – 1:30pm

3:00pm – 5:00pm

Coffee Talk

Coffee Talk

Coffee Talk

Featured Products Pick-up (Exhibitors)